

**2017 - 2018 ACADEMIC YEAR
SCHOOL OF BUSINESS
&
ACCOUNTING**

- **DEPARTMENT OF
ACCOUNTING & FINANCE**
- **DEPARTMENT OF
BUSINESS MANAGEMENT**

**2017 - 2018 ACADEMIC YEAR
SCHOOL OF BUSINESS
&
ACCOUNTING**

➤ **DEPARTMENT OF
ACCOUNTING & FINANCE**

**2017 - 2018 ACADEMIC YEAR
SCHOOL OF BUSINESS
&
ACCOUNTING**

- **AAS in
ACCOUNTING**

- **BBA in
ACCOUNTING**

*For MINORS available to BBA students majoring in
ACCOUNTING*

- *ACCOUNTING*
- *FORENSIC ACCOUNTING*
- *FINANCE*

See the “Minors for Bachelor Students” Section

FALL 2017

Department of Accounting & Finance Course Offering Sequencing - Academic Year 2017-2018

Course #	Prior Course #	Course Name	Credits	Prerequisite	BX DA	BX EV	NR DA	NR EV	Online
AC-150		Fund of Forensic Accounting	3	None	FL,WN,SP	FL,WN,SP	FL,WN,		
AC-161		Principles of Accounting I	3	None	FL,WN,SP	FL,WN,SP	FL,WN,SP	FL,WN,SP	FL,WN,SP
AC-162		Principles of Accounting II	3	AC-161 Principles Of Accounting I	FL,WN,SP	FL,WN,SP	FL,WN,SP		FL, WN
AC-210		Financial Accounting Apps			FL	FL	FL		
AC-211		Computerized Accounting I	3	AC-162 Principles Of Accounting II	FL,WN,SP	FL,WN,SP	FL,WN,SP		
AC-214	AC-350	Cost Accounting	3	AC-162 Principles of Accounting II	FL,WN,SP	FL,WN,SP			
AC-215	AC-330	Intermediate Accounting I	4	AC-152 Principles Of Accounting II	FL,WN,SP	FL,WN,SP	FL,WN,SP		
AC-231		Federal Income Tax I	3	None	FL,WN,SP	FL,WN,SP	FL,WN,SP		FL,WN,
AC-255		Accounting for non-profit and Governmental Entities			FL, SP	FL	FL, SP	FL	SP
AC-310	AC-212	Computerized Accounting II	3	AC-211 Computerized Accounting I	FL,WN,SP	FL,WN,SP	FL,WN,SP		
AC-331		Intermediate Accounting II	4	AC-216 Intermediate Accounting I	FL,WN,SP	FL,WN,SP	FL,WN,SP		
AC-332		Federal Income Tax II	3	AC-231 Federal Income Tax I	FL,WN,SP	FL,WN,SP	FL, WN		WN
AC-334		Advanced Computerized Accounting	3	AC-212 Computerized Accounting II	FL,WN,SP SAT.				
AC-336		Fraud Prevention ,Detection & Investigation	3	AC-162 Principles of Accounting II	FL	WN			
AC-338		Fraud Criminology ,Civil & Litigation	3	AC-162 Principles of Accounting II &BL-201-Business Law I	WN	FL			
AC 390		Internship	3	30 Credits	FL, WN, SP	FL, WN, SP	FL, WN, SP		
AC 391		Internship	3	30 Credits	FL, WN, SP	FL, WN, SP	FL, WN, SP		
AC 395		Corporate Internship	6	30 Credits	FL, WN, SP	FL, WN, SP	FL, WN, SP		
AC-401		Fraud Auditing & Forensic Accounting	3	AC-215 Intermediate Accounting I & AC-336 Fraud Prevention, Detection & Investigation	FL	WN			
AC-410		Advance Fraud Investigation	3	AC-338 Fraud Crim ,Civil litig & AC-401 Fraud Auditing & Forensic Accounting	WN				
AC-428		Managerial Accounting	4	AC-216 Cost Accounting	FL,WN,SP	FL,WN,SP	FL,WN,SP		
AC-430	AC-340	Advance Accounting	4	AC-331 Intermediate Accounting II	FL,WN,SP	FL,WN,SP	FL,WN,SP		
AC-440		Auditing	3	AC-331 Intermediate Accounting II & CO-REQUISITE AC-430 Advance Accounting	FL,WN,SP	FL,WN,SP			
AC-449		Accounting Theories and Problems	4	AC-331 Intermediate Accounting II	FL,WN,SP	FL,WN,SP			
AC-450		Forensic Accounting Computer Fraud /IT Auditing	3	AC-440 Auditing	FL	WN			
AC-460		Advance Auditing	3	AC-440 Auditing	FL,WN,SP SAT.				
AC-480		Research and Seminar in Accounting	3	AC-449 Accounting Theories and Problems	FL,WN,SP				
BL-201		Business Law I	3	EN-111 College Writing and Critical Thinking	FL,WN,SP	FL,WN,SP	FL,WN,SP		FL,WN,SP
BL-301		Business Law II	3	BL-201 Business Law I	FL,WN,SP	FL,WN,SP	WN		FL,WN,SP
EC-201		Macroeconomics	3	AC-161 Principles Of Accounting I	FL,WN,SP	FL,WN,SP	FL,WN,SP	FL	FL,WN,SP
EC-203		Microeconomics	3	AC-161 Principles Of Accounting I & EC-201 Macroeconomics	FL,WN,SP	FL,WN,SP	FL,WN,SP	WN	FL,WN,SP
FA-302		Principles of Finance	3	AC-161 Principles Of Accounting I & EC-201 Macroeconomics	FL,WN,SP	FL,WN,SP	FL,WN,SP		FL,WN,SP
FA-304		Money and Banking	3	FA-302 Principles of Finance	FL,WN,SP	FL,WN,SP	WN		FL,WN,SP
FA-305		Corporate Finance	3	FA-302 Principles of Finance	FL	FL			FL
FA-308		Financial Management	3	EC-201 Macroeconomics FA-302 Principles of Finance	WN	WN	FL		WN
FA-310		Investment Analysis and Forecasting	3	FA-302 Principles of Finance	FL	WN	WN		WN
FA-320		Quantitative Analysis and Forecasting	3	EC-203 Microeconomics FA-302 Principles of Finance	SP	WN			SP
FA-351		International Finance	3	FA-305 Corporate Finance ,FA-308 Financial Management ,AC-330 Intermediate Accounting I	SP				SP

2017 - 2018 ACADEMIC YEAR CURRICULUM REVIEW WORKSHEET AAS IN ACCOUNTING

MAJOR REQUIREMENTS (32 credits)	CREDITS
<i>Accounting Requirements (15credits)</i>	
1. AC 161 Principles of Accounting I	3
2. AC 162 Principles of Accounting II	3
3. AC 211 Computerized Accounting I	3
4. MK 101 Marketing Foundations	3
5. BL 201 Business Law I	3
<i>Major Area Component & Electives (at least 17 credits and at least 5 courses)</i>	
Major Component Courses	
1. AC 215 Intermediate Accounting I	4
2. AC 214 Cost Accounting	4
3. AC 231 Federal Income Tax I	3
Major Open Elective Courses	
4.	3
5.	3
*Any course with a prefix of AC, BL, EC, FA,&, w/ approval, IT ,MG, or MK	
<i>GENERAL EDUCATION REQUIREMENTS (27credits)</i>	
1. MA 130 Mathematics or MA115 Quantitative Reasoning	3
2. LA/MA (MA120 Finite Math - Strongly Recommended)	3
3. EN 111 College Writing and Critical Analysis	3
4. EN 121 Analytical Thinking, Writing, and Research	3
5. EN 206 Professional Writing and Presentation	3
6. LA 122 Funds of Communication or LA 120	3
7. EC 201 Macroeconomics	3
8. IT 118 Integrated Business Applications or IT103	3
9. IT 115 Electronic Spreadsheet Applications	3
<i>OPEN ELECTIVE (3 credits)</i>	
1. LA (LA 103 Political Science – strongly recommended)	3
TOTAL CREDITS	62

2017 - 2018 ACADEMIC YEAR RECOMMENDED SEQUENCE AAS IN ACCOUNTING

SEMESTER 1

COURSE #	NAME	PREREQUISITES	CREDITS
AC-161	Principles of Accounting	None	3
MK101	Marketing	None	3
LA 122	Fundamentals of Communication	None	3
IT 118	Integrated Business Applications	None	3
EN-111	College Writing and Critical Analysis	Placement or EN 068 or EN 070	3
	Total		15

SEMESTER 2

COURSE #	NAME	PREREQUISITES	CREDITS
AC-162	Principles of Accounting II	AC 161	3
BL-201	Business Law I	None / Recommended EN 111	3
IT-115	Spreadsheet	None	3
MA-130 or MA115	Intermediate Algebra or Quantitative Reasoning	Placement or MA 038 or MA 040	3
EN-121	Analytical Thinking, Writing, and Research	EN 111	3
	Total		30

SEMESTER 3

COURSE #	NAME	PREREQUISITES	CREDITS
AC-215	Intermediate Accounting I	AC 162	4
AC-211	Computerized Accounting I	AC 162	3
LA/MA	MA140 College Algebra or MA120 Finite Math Strongly Recommended	MA130 or MA115 Quantitative Reasoning	3
EN-206	Professional Writing and Presentation	EN 121 with advisement	3
Open Elective	Political Science strongly recommended	None	
	Total		46

SEMESTER 4

COURSE #	NAME	PREREQUISITES	CREDITS
AC, BL, FA	Major Area Elective		3
AC, BL, FA	Major Area Elective		3
AC-214	Cost Accounting	AC 162 / Recommended AC 215	4
AC-231	Federal Income Tax 1	None	3
EC 201	Macroeconomics	AC162 Strongly recommended	3
	Total		62

***Major Area and Open Electives should be chosen based upon advisement and area of concentration.**

2017 - 2018 ACADEMIC YEAR AAS IN ACCOUNTING CONCENTRATIONS

AAS in Accounting Concentrations—effective Fall 2016

All concentrations require the completion of a minimum of three courses (9 credits) related to the specific concentration.

Business Law –9 credits	
Requirements—9 credits	
BL 201-Business Law I (must be 1 of 3 courses)	3 cr.
BL 301-Business Law II (BL 201 or MG 226)	3 cr.
CJ 271-US Court Systems (PR: CJ-101 & LA-103)	3 cr.
MG 216-Employee & Labor Relations (PR: MG 211)	3 cr.
MG 226-Legal Aspects of Sports (PR: MG 101 or MG 125 or MG 201 or BL 201)	3 cr.
MG 272-Legal Aspects of Entertainment and Media (PR: MG 101 or MG 125 or MG 201 or BL 201)	3 cr.

Finance –9 credits	
Requirements—9 credits	
MG 105-Personal Finance (must be 1 of 3 courses)	3 cr.
FA 302-Principles of Finance (PR: EC 201)	3 cr.
FA 304-Money & Banking (PR: FA 302)	3 cr.
FA 305-Corporate Finance (PR: FA 302)	3 cr.
FA308-Financial Management (PR: EC 201 & FA 302)	3 cr.
FA 310-Investment Analysis (PR: FA 302)	3 cr.

Forensic Accounting –9 credits	
Requirements—9 credits	
AC 150-Forensic Accounting must be 1 of 3 courses	3 cr.
AC 336-Fraud Prevention, Detection, and Investigation (PR: AC 150 & AC162)	3 cr.
AC 338-Fraud Criminology and Civil Litigation (PR: AC 162, BL201)	3 cr.
AC401-Fraud Auditing and Forensic Accounting (PR: AC 215, AC 336)	3 cr.
AC410-Advanced Fraud Investigation (PR: AC 338 & AC 401)	3 cr.

MONROE COLLEGE

School of Business & Accounting

ACCOUNTING MAJOR AREA CONCENTRATIONS – FL15

Deciding on a major area concentration is an important step in improving your success in the job market. It can assist you in demonstrating that you have some expertise and/or passion in one specific business-related area, and may be helpful when listed on your resume and on job applications. Please review the following business related concentrations, and then meet with your Student Services Advisor or Chairperson to insure that the needed major and/or Open Electives are available, and to then complete the processing of this declaration form.

SUMMARY OF AAS ACCOUNTING CONCENTRATIONS

- Finance** The study of Finance addresses the ways in which individuals and business allocate and use economic resources over time. Finance is used by individuals, governments, businesses, schools and not-for-profit organizations. Careers in commercial banking, real estate, financial planning are examples of career paths one can take after studying finance.
- Forensic Accounting** The forensic accounting field detects accounting financial fraud, embezzlement, bribery and corruption schemes. The primary career of a Forensic Accountant is with a law enforcement agency, insurance companies or major corporations, public companies and U.S. government.
- Business Law** The study of law enables you to understand the U.S. legal system and the various facets of our community that it affects. Whether a successful entrepreneur or criminal justice practitioner one must understand the legal system and how it impacts economic success and security. Careers related to the law include criminal or corporate attorney, legal assistant, court administrators, various federal assignments, judges, sole practitioner, and compliance officer.

AAS IN ACCOUNTING CONCENTRATIONS

Forensic Accounting: AC 150 Forensic Accounting (must be 1 of 3 courses)

AC 336 Fraud Prevention and Investigation
AC 338 Fraud Criminology and Civil litigation
AC 401-Fraud Auditing and Forensic Accounting
AC 410-Advanced Fraud Investigation

Finance: MG105-Personal Finance (must be 1 of 3 courses)

FA 302 Principles of Finance
FA 304 Money and Banking
FA 305 Corporate Finance
FA 308 Financial Management
FA 310 Investment Analysis

Business Law: BL 201 Business Law I (must be 1 of 3 courses)

BL 301 Business Law II
CJ 271-US Court Systems
MG 216-Employee & Labor Relations
MG 226 Legal Aspects of Sports
MG 272 Legal Aspects of Entertainment and Media

I (please print clearly), _____, ID number _____ hereby declare my intention to complete a business concentration in _____ as part of my AAS Accounting Degree Requirements. Signature: _____

2017 - 2018 ACADEMIC YEAR CURRICULUM REVIEW WORKSHEET BBA IN ACCOUNTING (126 Credits)

COURSES	CREDITS	COURSES	CREDITS
MAJOR REQUIREMENTS (at least 72 credits)		OTHER REQUIREMENTS (54 CREDITS)	
<i>Accounting and Auditing (at least 48 credits and at least 14 courses)</i>		<i>Computer Courses (9 credits)</i>	
1. AC 161 Principles of Accounting I	3	IT 118 Integrated Business Applications or IT103	3
2. AC 162 Principles of Accounting II	3	2. IT 115 Electronic Spreadsheet	3
3. AC 214 Cost Accounting	4	3. IT 215 Advanced Spreadsheet	3
4. AC 215 Intermediate Accounting I	4	General Education (33 credits) of which nine credits must be in English	
5. AC 331 Intermediate Accounting II	4	1. EN 111 College Writing & Critical Analysis	3
6. AC 428 Managerial Accounting	4	2. EN 121 Analytical Thinking	3
7. AC 430 Advanced Accounting	4	3. EN 206 Professional Writing	3
8. AC 449 Accounting Theory & Problems	4	4. EN	3
9. AC 440 Auditing	3	5. EC 201 Macroeconomics	3
10. AC 211 Computerized Accounting I	3	6. EC 203 Microeconomics	3
11. AC 310 Computerized Accounting II	3	7. LA (LA103 Strongly recommended)	3
12. AC 231 Federal Income Tax Law and Practice. I	3	8. LA 122 Funds of Communication or LA 120	3
13. AC 332 Federal Income Tax Law and Practice. II	3	9. MA 130 Intermediate Algebra or MA115 Quantitative Reasoning	3
14. AC 390 or AC 290 Internship	3	10. MA 140 College Algebra or MA120 Finite Math	3
Law/Finance/Economics/Management/Marketing (18 credits)		11. MA 145 Statistics for Business Decisions or MA 242 Calculus I	3
1. BL 201 Business Law I	3		
2. BL 301 Business Law II	3	Open Electives (12 credits)	
3. MK 101 Marketing Foundation	3	1.	3
4. FA 302 Principles of Finance	3	2.	3
5. MG 305 Intro to Mgmt. Science	3	3.	3
6. FA (FA304 Strongly Recommended)	3	4.	3
Major Area Elective (6 credits)		TOTAL OTHER CREDITS TAKEN:	
1.	3		
2.	3		
*Any course with a prefix of AC, BL, EC, FA, &, w/ approval, IT or MG			
TOTAL OTHER CREDITS TAKEN:		TOTAL CREDITS EQUAL 54	
TOTAL CREDITS AT LEAST 72		TOTAL CREDITS	126

2017 - 2018 ACADEMIC YEAR RECOMMENDED SEQUENCE BBA IN ACCOUNTING (126 Credits)

SEMESTER 1

COURSE #	NAME	PREREQUISITES	CREDITS
AC-161	Principles of Accounting	None	3
MK101	Marketing	None	3
LA 122	Fundamentals of Communication	None	3
IT-118	Integrated Business Applications	None	3
EN-111	College Writing and Critical Analysis	Placement or EN 068 or EN 070	3
	Total		15

SEMESTER 2

COURSE #	NAME	PREREQUISITES	CREDITS
AC-162	Principles of Accounting II	AC 161	3
BL-201	Business Law I	EN 111	3
IT-115	Spreadsheet	None	3
MA-130 or MA115	Intermediate Algebra or Quantitative Reasoning	Placement or MA 038 or MA 040	3
EN-121	Analytical Thinking, Writing, and Research	EN 111	3
	Total		30

SEMESTER 3

COURSE #	NAME	PREREQUISITES	CREDITS
AC-215	Intermediate Accounting I	AC 162	4
AC-211	Computerized Accounting I	AC 162	3
LA/MA	MA140 College Algebra or MA120 Finite Math Strongly Recommended	MA130 or MA115 Quantitative Reasoning	3
EN-206	Professional Writing and Presentation	EN 121 with advisement	3
Open Elective	Political Science strongly recommended	None	
	Total		46

SEMESTER 4

COURSE #	NAME	PREREQUISITES	CREDITS
AC, BL, FA	Major Area Elective		3
AC, BL, FA	Major Area Elective		3
AC-214	Cost Accounting	AC 162 / Recommended AC 215	4
AC-231	Federal Income Tax 1	None	3
EC 201	Macroeconomics	AC162 Strongly recommended	3
	Total		62

*Major Area and Open Electives should be chosen based upon advisement and area of concentration.

(CONTINUED)

2017 - 2018 ACADEMIC YEAR RECOMMENDED SEQUENCE BBA IN ACCOUNTING (126 Credits)

SEMESTER 5

COURSE #	NAME	PREREQUISITES	CREDITS
AC-331	Intermediate Accounting II	AC 215	4
AC-428	Managerial Accounting	AC 214	4
FA-302	Principles of Finance	AC 161, EC 201(AC162 strongly recommended)	3
MA-145	Statistics for Business Decisions	Placement or MA 140 or MA 115	3
EN Elective	Recommended EN 221	With Advisement	3
	Total		79

SEMESTER 6

COURSE #	NAME	PREREQUISITES	CREDITS
AC-430	Advanced Accounting	AC 331	4
FA-	FA304 Money and Banking Strongly recommended		3
IT-215	Advanced Spreadsheet	IT 115	3
EC-203	Microeconomics	EC 201 strongly recommended	3
Open Elective			3
	Total		95

SEMESTER 7

COURSE #	NAME	PREREQUISITES	CREDITS
AC-449	Accounting Theory and Problems	AC 331	4
AC- 390 or AC 290	Internship		
MG 305	Introduction to Management Science	IT 115 & IT 215 with advisement	3
Open Elective			3
Major Elective			3
	Total		111

SEMESTER 8

COURSE #	NAME	PREREQUISITES	CREDITS
AC-440	Auditing	AC 331 / Co-requisite AC 430	3
BL-301	Business Law II	BL 201	3
AC-332	Federal Income Tax Law and Practices II	AC 231	3
Open Elective	IT 130 Database Strongly Recommended	IT 118	3
Major Elective	AC391 Strongly Recommended		3
	Total		126

***Major Area and Open Electives should be chosen based upon advisement and area of concentration.**

BBA in Accounting Minors—Effective fall 2016

All minors require the completion of a minimum of six courses related to the specific minor.

Forensic Accounting –18 credits	
Requirements—9 credits	
AC 150-Forensic Accounting	3 cr.
AC 211-Computerized Accounting I (PR: AC 162)	3 cr.
AC 310-Computerized Accounting II (PR: AC 211)	3 cr.
Electives—9 credits (choose three from the list below)	
AC 215-Intermediate Accounting (PR: AC 162)	3 cr.
AC 336-Fraud Prevention, Detection, and Investigation (PR: AC 150 & AC162)	3 cr.
AC 338-Fraud Criminology and Civil Litigation (PR: AC 162, BL201)	3 cr.
AC 401-Fraud Auditing and Forensic Accounting (PR: AC 215, AC 336)	3 cr.
AC 410-Advanced Fraud Investigation (PR: AC 338 & AC 401)	3 cr.

Finance –18 credits	
Requirements—9 credits	
FA 302-Principles of Finance (PR: EC 201)	3 cr.
FA 304-Money & Banking (PR: FA 302)	3 cr.
FA 305-Corporate Finance (PR: FA 302)	3 cr.
Electives—9 credits (choose three from the list below)	
MG 112-Business Ethics	3 cr.
MG 105-Personal Finance	3 cr.
FA 310-Investment Analysis (FA 302)	3 cr.
FA 308-Financial Management (PR: EC 201 & FA 302)	3 cr.
FA 361-International Finance (FA 305)	3 cr.

Business Law –18 credits	
Requirements—9 credits	
BL 201-Business Law I	3 cr.
BL 301-Business Law II (BL 201 or MG 226)	3 cr.
CJ 150-American Legal System	3 cr.
Electives—9 credits (choose three from the list below)	
CJ 271-US Court Systems (PR: CJ-101 & LA-103)	3 cr.
CJ 101-Intro to Criminal Justice	3 cr.
MG 216-Employee & Labor Relations (PR: MG 211)	3 cr.
MG 226-Legal Aspects of Sports (PR: MG 101 or MG 125 or MG 201 or BL 201)	3 cr.
MG 272-Legal Aspects of Entertainment and Media (PR: MG 101 or MG 125 or MG 201 or BL 201)	3 cr.

**2017 - 2018 ACADEMIC YEAR
SCHOOL OF BUSINESS
&
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➤ **DEPARTMENT OF
BUSINESS MANAGEMENT**

**2017 - 2018 ACADEMIC YEAR
SCHOOL OF BUSINESS
&
ACCOUNTING**

➤ **AAS in BUSINESS ADMINISTRATION
(WITH CONCENTRATIONS)**

*For CONCENTRATIONS available to AAS students majoring in
BUSINESS MANAGEMENT*

*See the Description of Concentrations and Declaration Form in the
“Concentrations for AAS Students” in this section*

➤ **BBA in BUSINESS MANAGEMENT**

*For MINORS available to BBA students majoring in
BUSINESS MANAGEMENT*

*See the Description of Minors and Declaration Form in the
“Minors for Bachelor Students” Section*

➤ **AAS in SPORTS MANAGEMENT**

*For CONCENTRATIONS available to AAS students majoring in
SPORTS MANAGEMENT*

*See the Description of Concentrations and Declaration Form in the
“Concentrations for AAS Students” in this section*

➤ **BBA in SPORTS MANAGEMENT**

*For MINORS available to BBA students majoring in
SPORTS MANAGEMENT*

*See the Description of Minors and Declaration Form in the
“Minors for Bachelor Students” Section*

DEPT. OF BUSINESS ADMINISTRATION
COURSE OFFERING SEQUENCING- ACADEMIC YEAR 2017/2018

Course Number	Prior Course Number	Course Name	Credits	Departmental Final	Pre-requisite	Bronx Day	Bronx Evening	New Rochelle Day	New Rochelle Evening	Online
MG-101		Introduction to Business	3	✓	None	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL, WN, SP
MG-105		Personal Financial Management	3		None	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL, WN, SP
MG-110		Real Estate	3		None	SP	SP	SP		SP
MG-112	MG-212	Business Ethics	3		None	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL, WN	FL, WN, SP
MG-120	MG-225	Introduction to Sports Management & Marketing	3	✓	None	FL, WN, SP	FL, WN, SP	FL, WN, SP		FL, WN, SP
MG-125		Introduction to the Entertainment & Media Industry	3		None	WN	WN	WN		WN
MG-201		Principles of Management	3	✓	MG-101 or MG-120	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL, WN, SP
MG-211		Introduction to Human Resource Management	3		MG-101 or MG-120 or MG-201	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL, WN, SP
MG-216		Employee & Labor Relations	3		MG-211	FL, WN, SP	FL, SP	FL, WN		FL, WN, SP
MG-217		Compensation and Benefit Admin	3		MG-211	FL, WN	SP	FL, WN		FL, WN
MG-226		Legal Aspects of Sports	3		MG101 or MG120	FL, WN, SP	FL, WN, SP	FL, WN, SP		FL, WN, SP
MG-227		Business Ethics in Sports	3	✓	MG101 or MG120	FL, WN, SP	FL, WN, SP	FL, WN, SP		FL, WN, SP
MG-230		Principles of Project Mgmt	3		MG-101 or MG-120 or MG-201	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL	FL, WN, SP
MG-250		Human Resource Training & Development	3		MG-211	SP	SP	WN		SP
MG-252		Recruitment & Selection	3		MG-211	WN	WN	FL		WN
MG-255		Managing Cultural Diversity	3		MG-101 or MG-201	FL	FL	SP		WN
MG-271		Trends in Media, Entertainment, and Culture	3		MG-101 or MG-125 or MG-201	FL	WN	FL		FL
MG-272		Legal Aspects of Entertainment & Media	3		MG-101 or MG-125 or MG-201 or BL-201	SP	SP	SP		SP
MG-280		Introduction to Public & Nonprofit Management	3		MG-101 or MG-120 or MG-201	FL	WN	FL, SP		WN
MG-285		Integrating Business Concepts	3	✓	Sophomore	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL	FL, WN, SP
MG-290		Internship	3		30 Credits	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL, WN, SP
MG-291		Internship	3		MG-290	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL, WN, SP
MG-305	MG-205	Introduction to Mgmt. Science	3	✓	IT-115 OR IT-215	FL, WN, SP	FL, WN, SP	FL, WN, SP	SP	FL, WN, SP
MG-313	MG-213	Organization Behavior & Effectiveness	3		MG-201 or MG-120	FL, WN, SP	FL, WN, SP	WN, SP		FL, WN, SP
MG-320	MG-240	Global Business	3	✓	MG-201 or MG-120	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL	FL, WN, SP
MG-325		Management Science Application	3		MG-305	WN	WN	SP		SP
MG-330		Organizational Theory	3		MG-201 or MG-120	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL	FL, WN, SP
MG-332		Sports Operations & Facilities	3		MG2-226	FL, WN, SP	FL, WN, SP	FL, WN, SP		FL, WN, SP
MG-333		Financial Management for Sports Organizations	3		MG-120	FL, WN, SP	FL, WN, SP	FL, WN, SP		FL, WN, SP
MG-340	MG-260	Introduction to Entrepreneurship	3	✓	(MG-101 or MG-201) & AC-161	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL, WN, SP
MG-341	MG-262, 204	Managing the Small Business	3		MG-340	WN	WN	FL		WN
MG-342	MG-265	New Venture Financing	3		MG-340	FL	FL	FL		FL
MG-350		Strategic Global HR Management	3		MG-211	WN	WN	FL		SP
MG-354		Occupational Health & Safety	3		MG-211 & MG-250	WN	WN	SP		WN
MG-356		HR Legal Environment & Desparities	3		MG-211	FL	FL	FL		FL
MG-362		Business Management Systems	3		MG-201 or MG-120	FL, WN, SP	FL, WN, SP	FL, WN, SP		FL, WN, SP
MG-390		Internship	3		Junior	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL, WN, SP
MG-391		Internship	3		MG-390	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL, WN, SP
MG-392		Seminar in Business Admin. Professionalism	3		Junior	FL	WN	SP		FL, WN
MG-394		Sports Management Internship	3		Junior	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL, WN, SP
MG-395		Corporate Internship in Bus Mgmt.	3		Junior	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL, WN, SP
MG-425		Seminar in Human Resources	3		Junior	SP	SP	SP		SP
MG-435		Sports Management Capstone	3	✓	Senior	FL, WN, SP	FL, WN, SP	FL, WN, SP		FL, WN, SP
MG-485	MG-335	Business Policy & Strategy	3	✓	Senior	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL, WN	FL, WN, SP
MK-101		Marketing Foundations	3	✓	None	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL, WN, SP
MK-110		Social Media Marketing	3		None	FL, WN, SP	FL, WN, SP	FL, WN, SP		FL, WN, SP
MK-201		Integrated Advertising & Promotions	3		MK-101 or MG-120	FL	SP	WN		FL
MK-202		Art of Selling	3		MK-101 or MG-120	SP	WN	FL		SP
MK-203		Branding & Product Development	3		MK-101 or MG-120	FL	WN	FL		FL
MK-205		Retail Marketing	3		MK-101 or MG-120	SP	SP	WN		SP
MK-206		Digital & Search Engine Marketing	3		MK-101 or MK-110 or MG-120	FL, WN, SP	FL, WN, SP	FL, WN, SP	FL	FL, WN, SP
MK-208	MG-203	Internet Marketing Solutions	3		MG-101 or MG-120 or MK-101	SP	FL	SP	FL	WN
MK-212		Market Research	3		MK-101 or MG-120	FL	WN	SP		FL
MK-322		Marketing Management	3		MK-101 or MG-120	SP	SP	WN		SP
MK-342		Consumer Behavior	3		MK-101 or MG-120	FL, WN, SP	FL, WN, SP	FL, WN, SP		FL, WN, SP
BL-201	BL-101	Business Law 1	3	✓	None					
BL-301	BL-102	Business Law 2	3	✓	BL-201 or MG-226					

Semester the course will be offered
(FL=Fall, WN=Winter, SP=Spring)

2017 - 2018 ACADEMIC YEAR CURRICULUM REVIEW WORKSHEET AAS IN BUSINESS ADMINISTRATION

COURSES	CREDITS
MAJOR REQUIREMENTS (30 credits)	
Business Requirements (18 credits)	
1. AC 161 Principles of Accounting I	3
2. AC 162 Principles of Accounting II	3
3. MG 101 Introduction to Business	3
4. MG 201 Principles of Management	3
5. MK 101 Marketing Foundations	3
6. MG 285 Integrating Business Concepts	3
Major Area Components & Electives (12 credits)*	
Major Component Courses	
1. BL 201 Business Law I	3
Major Component Elective Courses	
1.	3
2.	3
3.	3
* It is strongly recommended that Major Area Electives be used to complete the requirements of a declared business Concentrations; or any course with a prefix of AC, BL, EC, FA, MG, or MK, and HP (Hospitality only) with advisement.	
** Students should use the 1st Major Area Elective course to explore business concentrations before formally declaring.	
GENERAL EDUCATION REQUIREMENTS (30 credits)	
1. MA 130 Intermediate Algebra /MA115 Quantitative Reasoning	3
2. LA/MA (MA140 College Algebra/MA 120 Finite Math – strongly recommended)	3
3. EN 111 College Writing and Critical Analysis	3
4. EN 121 Analytical Thinking, Writing, and Research	3
5. EN 206 Professional Writing and Presentation	3
6. LAXXX (LA 103 Political Science recommended)	3
7. EC 201 Macroeconomics	3
8. LA 122 Fundamentals of Communications or 120 Speech Communication	3
9. IT 118 Integrated Business Applications	3
10. IT 115 Electronic Spreadsheet Applications	3
TOTAL CREDITS: (Must Equal at least 60 credits and at least 20 courses)	60

2017 - 2018 ACADEMIC YEAR RECOMMENDED SEQUENCE AAS IN BUSINESS ADMINISTRATION
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SEMESTER 1

COURSE #	NAME	PREREQUISITES	CREDITS
MG 101	Introduction to Business	None	3
EN 111	College Writing and Critical Analysis	Placement or EN 068 or EN 070	3
LA 122	Fundamentals of Communication or LA120 Speech Communication	None	3
MK 101	Marketing Foundations	None	3
IT 118	Integrated Business Applications	None	3
			15

SEMESTER 2

COURSE #	NAME	PREREQUISITES	CREDITS
MG 201	Principles of Management	MG 101 or MG-120	3
EN 121	Analytical Thinking, Writing, and Research	EN 111	3
MA 130 / MA 115	Intermediate Algebra Quantitative Reasoning	Placement or MA 038 or MA 040	3
AC 161	Accounting I	None	3
IT 115	Electronic Spreadsheet Applications	IT 118	3
			15

SEMESTER 3

COURSE #	NAME	PREREQUISITES	CREDITS
EN 206	Professional Writing and Presentation	EN 121 with advisement	3
MG/MK	Major Area Elective	Should relate to declared Concentration if applicable or MG290 Internship - recommended	
AC162	Accounting II	AC161	3
LA XXX	LA103 Political Science (strongly recommended)	(None)	3
LA/MA XXX MA140/MA120	College Algebra/ Finite Math Strongly Recommended	MA130 or MA115	3
			15

SEMESTER 4

COURSE #	NAME	PREREQUISITES	CREDITS
EC 201	Macroeconomics	AC-162 strongly recommended	3
MG 285	Integrating Business Concepts	Sophomore Standing	3
BL 201	Business Law I	None / Recommended EN 109	3
MG/MK	Major Area Elective	Should relate to declared Concentration or MG290	3
MG/MK	Major Area Elective	Should relate to declared Concentration or MG230	3

2017 - 2018 ACADEMIC YEAR CURRICULUM REVIEW WORKSHEET AAS IN SPORTS MANAGEMENT

MAJOR REQUIREMENTS (30 credits)	CREDITS
<i>Business Requirements (12 credits)</i>	
1. AC 161 Principles of Accounting I	3
2. AC 162 Principles of Accounting II	3
3. MG 101 Introduction to Business	3
4. MG 201 Principles of Management	3
<i>Major Area Component & Electives (18 credits)</i>	
<i>Major Component Courses</i>	
1. MG 120 Introduction to Sports Management & Marketing	3
2. MG 226 Legal Aspects of Sports	3
3. MG 227 Business Ethics of Sports	3
<i>Major Open Elective Courses</i>	
4. MG 290 Internship (strongly recommended)	3
5. MG/MK Major Area Elective	3
6. MG/MK Major Area Elective	3
<i>GENERAL EDUCATION REQUIREMENTS (27credits)</i>	
1. MA115 Quantitative Reasoning	3
2. LA/MA elective (MA120 Finite Math - Strongly Recommended)	3
3. LA/MA elective	3
4. LA 122 Funds of Communication or LA 205 Professional Communication	3
5. EN 111 College Writing and Critical Analysis	3
6. EN 121 Analytical Thinking, Writing, and Research	3
7. EN 206 Professional Writing and Presentation	3
8. EC 201 Macroeconomics	3
9. IT 118 Integrated Business Applications or IT103	3
<i>OPEN ELECTIVE (3 credits)</i>	
Open Elective (IT115 Electronic Spreadsheet Applications-strongly recommended)	3
TOTAL DEGREE CREDITS	60

2016-2017 ACADEMIC YEAR RECOMMENDED SEQUENCE AAS IN SPORTS MANAGEMENT

SEMESTER 1

Course Code	Description	Prerequisites	Credits
MG 101	Intro to Business	None	3
EN 111	College Writing and Critical Analysis	None	3
LA 122 or LA 205	Fundamentals of Communication or Professional Communication	None	3
MG 120	Intro to Sports Management & Marketing	None	3
IT 118	Integrated Business Applications	None	3
Subtotal			15

SEMESTER 2

Course Code	Description	Prerequisites	Credits
MG 201	Principles of Management	MG 120 or MG 101	3
EN 121	Analytical Thinking, Writing and Research	EN 111	3
MA 115	Quantitative Reasoning	None	3
AC 161	Principles of Accounting I	None	3
MG 226	Legal Aspects of Sports	MG 101 or MG 120	3
Subtotal			15

SEMESTER 3

Course Code	Description	Prerequisites	Credits
EN 206	Professional Writing and Presentation	EN 121 with Advisement	3
MG/MG	Major Area Elective	None	3
AC 162	Principles of Accounting II	AC 161	3
LA/MA	General Education Elective	None	3
MG 227	Business Ethics of Sports	MG 101 or MG 120	3
Subtotal			15

SEMESTER 4

Course Code	Description	Prerequisites	Credits
EC 201	Macroeconomics	None	3
MG/MK	Major Area Elective	None	3
MG/MK	Major Area Elective	None	3
LA/MA	General Education Elective	None	3
	Open Elective	None	3
Subtotal			15
TOTAL CREDITS			60

2017 - 2018 ACADEMIC YEAR AAS IN BUSINESS ADMINISTRATION CONCENTRATIONS

AAS in Business Administration Concentrations—effective fall 2016

All concentrations require the completion of a minimum of three courses (9 credits) related to the specific concentration.

Accounting –9 credits	
Requirements—9 credits	
AC 211-Computerized Accounting I (PR: AC 162) must be 1 of 3 courses	3 cr.
AC 310-Computerized Accounting II (PR: AC 211)	3 cr.
AC 215-Intermediate Accounting (PR: AC 162)	4 cr.
MG 112-Business Ethics	3 cr.

Business Law –9 credits	
Requirements—9 credits	
BL 201-Business Law I (must be 1 of 3 courses)	3 cr.
BL 301-Business Law II (BL 201 or MG 226)	3 cr.
CJ 271-US Court Systems (PR: CJ-101 & LA-103)	3 cr.
MG 216-Employee & Labor Relations (PR: MG 211)	3 cr.
MG 226-Legal Aspects of Sports (PR: MG 101 or MG 125 or MG 201 or BL 201)	3 cr.
MG 272-Legal Aspects of Entertainment and Media (PR: MG 101 or MG 125 or MG 201 or BL 201)	3 cr.

Entrepreneurship –9 credits	
Requirements—9 credits	
MG 340-Introduction to Entrepreneurship (PR: MG 101 or MG 201; and AC 161) must be 1 of 3 courses	3 cr.
MG 362-Business Management Systems (PR: MG 120 or MG 201)	3 cr.
MK 342-Consumer Behavior (PR: MG 120 or MK 101)	3 cr.
MG 262-Managing the Small Business (PR: MG 340)	3 cr.

Entertainment & Media Management –9 credits	
Requirements—9 credits	
MG 125-Introduction to the Entertainment and Media Industry (must be 1 of 3 courses)	3 cr.
MG 271-Trends in Media, Entertainment, and Culture (PR: MG 101 or MG 125 or MG 201)	3 cr.
MG 272-Legal Aspects of Entertainment and Media (PR: MG 101 or MG 125 or MG 201 or BL 201)	3 cr.
MK 110-Social Media Marketing	3 cr.

(Continued)

2017 - 2018 ACADEMIC YEAR AAS IN BUSINESS ADMINISTRATION

Finance –9 credits	
Requirements—9 credits	
MG 105-Personal Finance (must be 1 of 3 courses)	3 cr.
FA 302-Principles of Finance (PR: EC 201)	3 cr.
FA 304-Money & Banking (PR: FA 302)	3 cr.
FA 305-Corporate Finance (PR: FA 302)	3 cr.
FA 308-Financial Management (PR: EC 201 & FA 302)	3 cr.
FA 310-Investment Analysis (PR: FA 302)	

Human Resources –9 credits	
Requirements—9 credits	
MG 211-Human Resources Management (PR: MG 101 or MG 120 or MG 201) must be 1 of 3 courses	3 cr.
MG 216-Employee and Labor Relations (PR: MG 211)	3 cr.
MG 217-Compensation and Benefits Administration (PR: MG 211)	3 cr.
MG 255-Managing Cultural Diversity (PR: MG 101 or MG 201)	3 cr.

Marketing –9 credits	
Requirements—9 credits	
MK 101-Marketing Foundation (must be 1 of 3 courses)	3 cr.
MK 110-Social Media Marketing	3 cr.
MK 201-Integrated Advertising & Promotion (PR: MK 101 or MG 120)	3 cr.
MK 202-Art of Selling (PR: MK 101 or MG 120)	3 cr.

Sports Management –9 credits	
Requirements—9 credits	
MG 120-Introduction to Sports Management (must be 1 of 3 courses)	3 cr.
MG 226-Legal Aspects of Sports (PR: MG 101 or MG 120)	3 cr.
MG 227-Business Ethics in Sports (PR: MG 101 or MG 120)	3 cr.
MK 206-Digital and Search Engine Marketing (PR: MK 101 or MK 110 or MG 120)	3 cr.

2017 - 2018 ACADEMIC YEAR CURRICULUM REVIEW WORKSHEET BBA IN BUSINESS MANAGEMENT

COURSES	CREDITS	COURSES	CREDITS
MAJOR REQUIREMENTS (60 credits)		OTHER REQUIREMENTS (60 credits)	
<i>Accounting (6 credits)</i>		<i>Computer Courses (9 credits)</i>	
1. AC 161 Principles of Accounting I	3	1. IT 118 Integrated Business Applications	3
2. AC 162 Principles of Accounting II	3	2. IT 115 Electronic Processing	3
		3. IT 215 Advanced Spreadsheet	3
<i>Management (30 credits)</i>		<i>General Education (39credits) of which 12 credits must be in English</i>	
1. MG 101 Introduction to Business	3	1. EN 111 College Writing & Critical Analysis	3
2. MK 101 Marketing Foundations	3	2. EN 121 Analytical Thinking, Writing & Research	3
3. MG 201 Principles of Management	3	3. EN 206 Professional Writing & Presentation	3
4. MG 230 Principles of Project Mgmt. or MG 285 Integrating Business Concepts	3	4. EN	3
5. MG 320 Global Business	3	5. EC 201 Macroeconomics	3
6. MG 313 Organizational Behavior	3	6. EC 203 Microeconomics	3
7. MG 340 Intro to Entrepreneurship	3	7. MA130 or MA115 Quantitative Reasoning	
8. MG 305 Intro to Management Science	3	8. MA 140 College Algebra or MA120 Finite Math	3
9. MG 290 or MG 390	3	9. MA 145 Statistics for Bus. Decisions	3
10. MG 485 Business Policy	3	10. LA 205 Professional Communication	3
		11. LA103 Political Science (strongly recommended)	3
		12. LA	3
		13.	3
<i>Law/Business Mgmt. Systems/Finance (9 credits)</i>			
1. BL 201 Business Law I	3	<i>Open Electives (12 credits)</i>	
2. MG 362 Business Management Systems	3	1.	3
3. FA 302 Finance	3	2.	3
		3.	3
<i>Major-Area Electives (15 credits)</i>		4.	3
1.	3		
2.	3		
3.	3		
4.	3		
5.	3		
TOTAL MAJOR AREA CREDITS TAKEN:		TOTAL OTHER CREDITS TAKEN:	
(TOTAL CREDITS MUST EQUAL 60)		(TOTAL MUST EQUAL 60)	

**2017 - 2018 ACADEMIC YEAR
RECOMMENDED SEQUENCE
BBA IN BUSINESS MANAGEMENT
(For Students with an Associate Degree)**

BBA SEMESTER 1 or with AAS degree SEMESTER 5

COURSE #	NAME	PREREQUISITES	CREDITS
EC 203	Microeconomics	EC 201 & AC 162 strongly recommended	3
MG 230	Project Management or MG 285 Integrating Business Concepts	MG 101 or MG-120 or MG-201	3
MG 340	Introduction to Entrepreneurship	(MG 101 or MG-201) & AC-161	3
MG/MK	Major Area Elective	Should relate to declared Minor if applicable	3
MA 145	Statistics For Business	Placement or MA 140 or MA 115	3
			15

BBA SEMESTER 2 or with AAS degree SEMESTER 6

COURSE #	NAME	PREREQUISITES	CREDITS
MG 320	Global Business	MG-201 or MG-120	3
FA 302	Finance	AC 161 & EC 201(AC162 & EC 201 Strongly recommended)	3
MG/MK	Major Area Elective or MG390 Internship	Should relate to declared Minor if applicable	3
MG 362	Business Management Systems	MG 201 or MG-120	3
IT 215	Advanced Spreadsheet	IT 115	3
			15

BBA SEMESTER 3 or with AAS degree SEMESTER 7

COURSE #	NAME	PREREQUISITES	CREDITS
MG 313	Organizational Behavior	MG 201 or MG-120	3
MG/MK	Major Area Elective	Should relate to declared Minor if applicable	3
MG 390/391	Internship	Junior Standing	3
MG 305	Introduction to Management Science	IT 115 / IT 215 with advisement	3
Open	Open Elective		3
			15

BBA SEMESTER 4 or with AAS degree SEMESTER 8

COURSE #	NAME	PREREQUISITES	CREDITS
MG 485	Business Policy & Strategy	Senior Standing	3
LA 205	Professional Communication	LA 120 or LA 122	3
MG/MK	Major Area Elective	Should relate to declared Minor if applicable	3
MG/MK	Major Area Elective	Should relate to declared Minor if applicable	3
Open	Open Elective	Should relate to declared Minor if applicable; or LA-103 or LA-131 strongly recommended	3
			15

2015 - 2016 ACADEMIC YEAR CURRICULUM REVIEW WORKSHEET BBA IN SPORTS MANAGEMENT

COURSES	CREDITS	COURSES	CREDITS
MAJOR REQUIREMENTS (63 credits)		OTHER REQUIREMENTS (57 credits)	
<i>Accounting Requirements (6 credits)</i>		<i>Computer Courses (6 credits)</i>	
1. AC 161 Principles of Accounting I	3	1. IT 118 Integrated Business Applications	3
2. AC 162 Principles of Accounting II	3	2. IT 115 Electronic Processing	3
<i>Management and Marketing Requirements (21 credits)</i>			
1. MG 101 Introduction to Business	3	<i>General Education (39 credits)</i>	
2. MG 201 Principles of Management	3	1. EN 111 College Writing and Critical Analysis	3
3. MG 230 Principles of Project Management	3	2. EN 121 Analytical Thinking, Writing, and Research	3
4. MG 290 or MG 390 Internship	3	3. EN 206 Professional Writing and Presentation	3
5. MG 320 Global Business	3	4. EN 305 Advanced Business Writing	3
6. MK 342 Consumer Behavior	3	5. EC 201 Macroeconomics	3
7. MK 206 Digital and Search Engine Marketing	3	6. EC 203 Microeconomics	3
<i>Sports Management Requirements(21 credits)</i>		7. MA 115 Quantitative Reasoning	3
1. MG 120 Intro to Sports Management & Marketing	3	8. MA 120 Finite Math	3
2. MG 226 Legal Aspects of Sports	3	9. MA 145 Statistics for Business	3
3. MG 227 Business Ethics of Sports	3	10. LA 205 Professional Communication	3
4. MG 332 Sports Operations & facility	3	11. LA Elective	3
5. MG 333 Financial Management for Sports Organizations	3	12. LA Elective	3
6. MG 394 Sports Management Internship	3	13. LA Elective	3
7. MG 435 Sports Management Capstone	3		
<i>Major Area Electives (15 credits)</i>		<i>Open Electives (12 credits)</i>	
1.	3	1.	3
2.	3	2.	3
3.	3	3.	3
4.	3	4.	3
5.	3		
TOTAL CREDITS	66	TOTAL CREDITS	54
TOTAL DEGREE CREDITS (MAJOR AND OTHER REQUIREMENTS)			120

2016-2017 ACADEMIC YEAR RECOMMENDED SEQUENCE SPORTS MANAGEMENT BBA

SEMESTER 1

Course Code	Description	Prerequisites	Credits
MG 101	Intro to Business	None	3
EN 111	College Writing and Critical Analysis	None	3
LA 205	Professional Communication	None	3
MG 120	Intro to Sports Management and Marketing	None	3
IT 118	Integrated Business Applications	None	3
Subtotal			15

SEMESTER 2

Course Code	Description	Prerequisites	Credits
MG 201	Principles of Management	MG 120 or MG 101	3
EN 121	Analytical Thinking, Writing and Research	EN 111	3
MA 115	Quantitative Reasoning	None	3
AC 161	Principles of Accounting II	None	3
MG 226	Legal Aspects of Sports	MG 101/MG 120	3
Subtotal			15

SEMESTER 3

Course Code	Description	Prerequisites	Credits
EN 206	Professional Writing and Presentation	EN 121 with advisement	3
MG/MK	Major Area Elective	None	3
AC 162	Principles of Accounting II	AC 161	3
LA XXX	Liberal Arts Elective	None	3
MG 227	Business Ethics of Sports	MG 101/MG 120	3
Subtotal			15

SEMESTER 4

Course Code	Description	Prerequisites	Credits
EC 201	Macroeconomics	None	3
MG/MK	Major Area Elective	None	3
IT 115	Electric Spreadsheet	IT 118	3
LA XXX	Liberal Arts Elective	None	3
	Open Elective		3
Subtotal			15

CONTINUED

2016-2017 ACADEMIC YEAR RECOMMENDED SEQUENCE SPORTS MANAGEMENT BBA

SEMESTER 5

Course Code	Description	Prerequisites	Credits
EC 203	Microeconomics	None	3
MG 230	Project Management	MG 201/MG 120	3
MG 333	Financial Management for Sports Organizations	MG 120	3
MA 120	Finite Math	MA 115	3
MG/MK	Major Area Elective	None	3
Subtotal			15

SEMESTER 6

Course Code	Description	Prerequisites	Credits
MG 320	Global Business	MG 201 or MG 120	3
MA 145	Statistics for Business	MA 115	3
MK 206	Digital and Search Engine Marketing	MK 101 or MK 110 or MG 120	3
MG 390/MG 290	Internship	Junior Standing	3
	Open Elective		3
Subtotal			15

SEMESTER 7

Course Code	Description	Prerequisites	Credits
MG 394	Sports Management Internship	Junior Standing	3
MG 332	Sports Operations & Facility	MG 226	3
MK 342	Consumer Behavior	MG 120/MK 101	3
MG/MK	Major Elective	None	3
	Open Elective		3
Subtotal			15

SEMESTER 8

Course Code	Description	Prerequisites	Credits
MG 435	Sports Management Capstone	Senior Standing	3
LA XXX	Liberal Arts Elective	None	3
MG/MK	Major Area Elective	None	3
EN 305	Advanced Business Writing	None	3
	Open Elective		3
Subtotal			15
TOTAL CREDITS			120

BBA in Business Management Minors—Effective Fall 2017

All minors require the completion of a minimum of six courses related to the specific minor.

Accounting –19 credits	
Requirements—10 credits	
AC 211-Computerized Accounting I (PR: AC 162)	3 cr.
AC 310-Computerized Accounting II (PR: AC 211)	3 cr.
AC 215-Intermediate Accounting (PR: AC 162)	4 cr.
Electives—9 credits (choose three from the list below)	
MG 105-Personal Financial Management	3 cr.
FA 304-Money & Banking (PR: FA 302)	3 cr.
FA 308-Financial Management (PR: EC 201 & FA 302)	3 cr.
FA 310-Investment Analysis (PR: FA 302)	3 cr.

Entrepreneurship –18 credits	
Requirements—9 credits	
MG 340-Introduction to Entrepreneurship (PR: MG 101 or MG 201; and AC 161)	3 cr.
MG 362-Business Management Systems (PR: MG 120 or MG 201)	3 cr.
MK 342-Consumer Behavior (PR: MG 120 or MK 101)	3 cr.
Electives—9 credits (choose three from the list below)	
MG 262-Managing the Small Business (PR: MG 340)	3 cr.
MG 265-New Venture Financing (PR: MG 340)	3 cr.
MK 110-Social Media Marketing	3 cr.
MK 202-The Art of Selling (PR: MG 120 or MK 101)	3 cr.

Entertainment & Media Management –18 credits	
Requirements—9 credits	
MG 125-Introduction to the Entertainment and Media Industry	3 cr.
MG 271-Trends in Media, Entertainment, and Culture (PR: MG 101 or MG 125 or MG 201)	3 cr.
MG 272-Legal Aspects of Entertainment and Media (PR: MG 101 or MG 125 or MG 201 or BL 201)	3 cr.
Electives—9 credits (choose three from the list below)	
MK 110-Social Media Marketing	3 cr.
MK 201-Integrated Advertising and Promotion (PR: MG 120 or MK 101)	3 cr.
MK 203-Branding and Product Development (PR: MG 120 or MK 101)	3 cr.
MK 212-Market Research	3 cr.

Finance –18 credits	
Requirements—9 credits	
FA 302-Principles of Finance (PR: EC 201)	3 cr.
FA 304-Money & Banking (PR: FA 302)	3 cr.
FA 305-Corporate Finance (PR: FA 302)	3 cr.
Electives—9 credits (choose three from the list below)	
MG 112-Business Ethics	3 cr.
MG 105-Personal Finance	3 cr.
FA 310-Investment Analysis (FA 302)	3 cr.
FA 308-Financial Management (PR: EC 201 & FA 302)	3 cr.
FA 361-International Finance (FA 305)	3 cr.

Human Resources –18 credits	
Requirements—9 credits	
MG 211-Human Resources Management (PR: MG 101 or MG 120 or MG 201)	3 cr.
MG 216-Employee and Labor Relations (PR: MG 211)	3 cr.
MG 217-Compensation and Benefits Administration (PR: MG 211)	3 cr.
Electives—9 credits (choose three from the list below)	
MG 252-Recruitment and Selection (PR: MG 211)	3 cr.
MG 255-Managing Cultural Diversity (PR: MG 101 or MG201)	3 cr.
MG 330-Organizational Theory (PR: MG 120 or MG 201)	3 cr.
MG 350-Strategic Global HR Management (MG 211)	3 cr.

Marketing –18 credits	
Requirements—9 credits	
MK 101-Marketing Foundation	3 cr.
MK 110-Social Media Marketing	3 cr.
MK 201-Integrated Advertising & Promotion (MK 101 or MG 120)	3 cr.
Electives—9 credits (choose three from the list below)	
MK 203-Branding & Product Development (MK 101 or MG 120)	3 cr.
MK 206-Digital & Search Engine Marketing (MK 101 or MK 110 or MG 120)	3 cr.
MK 322-Marketing Management (MK 101 or MG 120)	3 cr.
MK 342-Consumer Behavior (MK 101 or MG 120)	3 cr.

Sports Management –18 credits	
Requirements—9 credits	
MG 120-Introduction to Sports Management	3 cr.
MG 226-Legal Aspects of Sports (PR: MG 101 or MG 120)	3 cr.
MG 227-Business Ethics in Sports (PR: MG 101 or MG 120)	3 cr.
Electives—9 credits	
(choose three from the list below)	
MG 332-Sports Operations & Facility (PR: MG 226)	3 cr.
MG 333-Financial Management of Sports Organization (MG 120)	3 cr.
MK 206-Digital and Search Engine Marketing (PR: MK 101 or MK 110 or MG 120)	3 cr.
MG 435-Sports Management Capstone	3 cr.

Business Law –18 credits	
Requirements—9 credits	
BL 201-Business Law I	3 cr.
BL 301-Business Law II (BL 201 or MG 226)	3 cr.
CJ 150-American Legal System	3 cr.
Electives—9 credits	
(choose three from the list below)	
CJ 271-US Court Systems (PR: CJ-101 & LA-103)	3 cr.
CJ 101-Intro to Criminal Justice	3 cr.
MG 216-Employee & Labor Relations (PR: MG 211)	3 cr.
MG 226-Legal Aspects of Sports (PR: MG 101 or MG 125 or MG 201 or BL 201)	3 cr.
MG 272-Legal Aspects of Entertainment and Media (PR: MG 101 or MG 125 or MG 201 or BL 201)	3 cr.